

ANALYST CONFERENCE | Q1/THREE-MONTH RESULTS 2024

MAY 8, 2024

MARCO FUCHS, CEO KURT MELCHING, CFO DR. MARKUS MOELLER, CSO

BUSINESS SEGMENT OVERVIEW









MT Aerospace AG 70 %

> **Rocket Factory** Augsburg AG

Aerotech Peissenberg GmbH & Co. KG

AT Engine Mexico

S.A.P.I. de C.V.

Space s.r.o.

OHB Digital Connect GmbH Bremen, Mainz & Gelsdorf, Germany 100%

Bremen,

Germany

100%

Kourou.

70%

100%

OHB Digital Services GmbH Bremen, Germany 74.9%

GEOSYSTEMS GmbH Oberpfaffenhofen, Germany 100%

Blue Horizon Sàrl Betzdorf, Luxembourg 100%

OHB Teledata GmbH **OHB Orbital** Access GmbH

Bremen & Oberpfaffenhofen, Germany 100%

MT Aerospace OHB Chile SpA Guyane S.A.S. Viña del Mar. Chile French Guiana 100%

OHB Information Tech-OHB Digital nology Services GmbH Solutions GmbH Bremen & Oberpfaffenhofen, Germany Austria 100%

= consolidated

STRATEGY: OHB 2025 – SHAPING THE FUTURE



Scope



- End-to-end space system provider
- Develop downstream portfolio
- Extend satellites and systems portfolio
- Extend rocket customer base, full launcher

Performance



- Improve product quality and project management
- Deliver best value for money systems



Growth

- Organic and inorganic growth
- M&A focus on downstream
- Extend footprint in commercial market



Financial



- EBIT >= 8 %
- FCF >= net profit



Alignment

- Use synergies
- Streamline product portfolio
- Group functions & competence centers





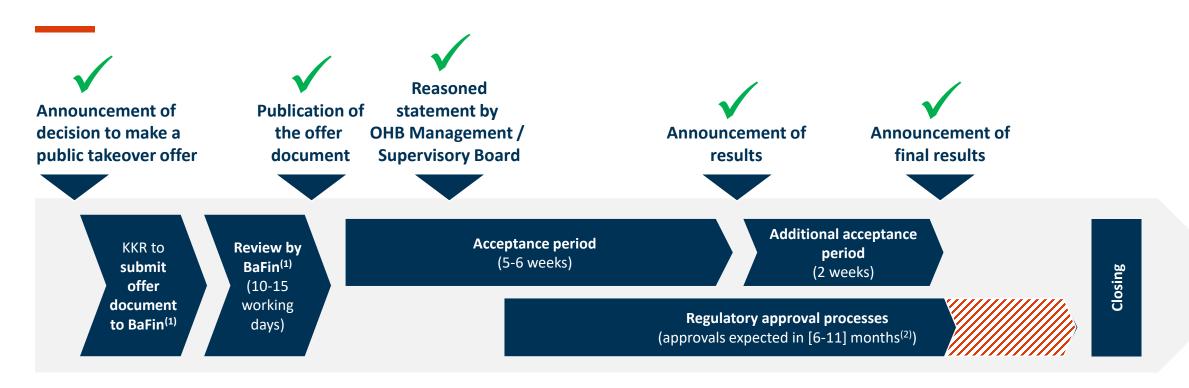


- Foster OHB culture:Get things done together, entrepreneurship
- Top attractive employer
- Environmentally and socially responsible

PUBLIC TAKEOVER OFFER IS WELL ON TRACK FOR COMPLETION



CLOSING IS NOW ONLY SUBJECT TO REGULATORY APPROVALS



- Approvals for foreign direct investments in 2 out of 10 countries are still pending
- KKR will seek to complete the regulatory approvals that need to be conducted as soon as possible
- All information on the voluntary public takeover offer, can be found on an ongoing basis on www.orchid-offer.com

⁽¹⁾ German Federal Financial Supervisory Authority; submission latest 4 weeks post announcement

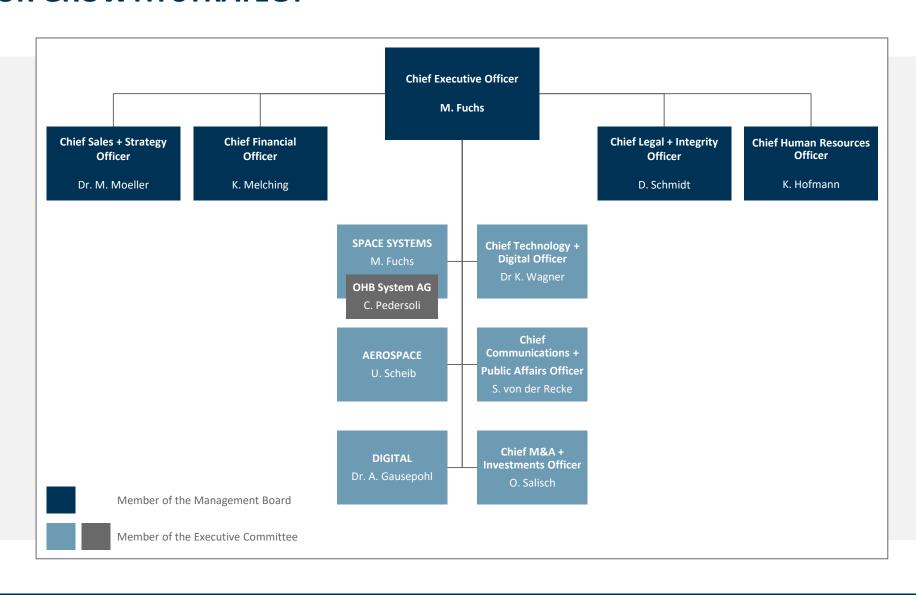
⁽²⁾ Subject to regulatory filing and approval process

NEW GOVERNANCE MODEL FORMS AN INTEGRAL PART FOR THE IMPLEMENTATION OF OUR GROWTH STRATEGY



Executive Committee emphasizes Groupwide responsibilities and acts as the foundation on our way to becoming the European Space Champion

- Dr. Lutz Bertling stepped down from the Management Board at the end of 2023
- Restructuring effective since February 1, 2024
- Multiple benefits expected:
 - Increased efficiency and effectiveness using synergies
 - Stronger connections between all three business segments for ...
 - ... increased market orientation
 - ... higher level of integration



TOP LEVEL MANAGEMENT CHANGES ACROSS ALL BUSINESS SEGMENTS (I)



Chiara Pedersoli appointed as CEO of OHB System AG

- She succeeds Marco Fuchs who will remain CEO of OHB SE
- Marco Fuchs joins OHB System AG's Supervisory Board

Ulrich Scheib appointed as CEO of MT Aerospace AG

- As new CEO, he succeeds Hans Steininger who will remain on the Management Board of Aerotech Peissenberg Group
- Hans Steininger joins the Supervisory Board of MT Aerospace AG

Dr. Arne Gausepohl appointed as new head of OHB's DIGITAL segment

- Takes over the responsibility formerly held by Dr. Lutz Bertling
- He retains his positions as Managing Director of OHB Digital Services and Member of the Management Board of German Offshore Spaceport Alliance GmbH







TOP LEVEL MANAGEMENT CHANGES ACROSS ALL BUSINESS SEGMENTS (II)



Dr. Kristina Wagner assumed the role of Chief Technology + Digital Officer on February 1, 2024

- Joins from KUKA where she held various management positions including the responsibility for its largest innovation program
- Responsible for overseeing OHB's technical developments and research work on Group level



Oliver Salisch appointed as Chief M&A + Investments Officer

- In charge of mergers and acquisitions and the management of the Group's other equity participations
- Appointed as Managing Director of OHB Venture Capital GmbH



Sabine von der Recke appointed as Chief Communications & Public Affairs Officer

- Assumes responsibility for public and political affairs, corporate communications and fairs and exhibitions
- She continues to be Member of the Management Board of OHB System AG and German Offshore Spaceport Alliance GmbH



SEGMENT HIGHLIGHTS

SPACE SYSTEMS

- Preparation for the integration of the first PLATO cameras in our new clean room has begun
- Strong progress in the Earth observation domain across the Group
 - OHB Italia tasked with providing 12 additional satellites for IRIDE Earth observation constellation
 - OHB System selected as prime contractor for the definition phase for the next Sentinel-2 generation
 - Environmental test campaign for Artic Weather Satellite completed
 - OHB Sweden remains on the ambitious schedule for the mission
 - Launch planned for the upcoming summer
- Successful bid for LEO-PNT demonstrator mission
 - Selected for development and assembly of all four satellites and their respective payloads
 - Leveraging heritage from the Galileo navigation satellite program





SEGMENT HIGHLIGHTS

AEROSPACE

- Rocket Factory Augsburg takes further steps towards initial launch
 - Test campaign for RFA ONE's upper stage successfully completed
 - All systems tested far beyond the specifications required for the flight
 - Final tests ahead of the integration on the launcher's first stage are underway at the company's headquarter in Augsburg
 - First stage integration in progress at SaxaVord spaceport in preparation of the upcoming hot-fire test campaign
- MT Aerospace further leverages its in-house materials expertise to contribute to a further project researching reusable launch vehicles
 - Comet Interceptor:
 First delivery of a flight-ready central tube made from carbon fiber reinforced plastic (CFRP)
 - CALLISTO:

 Contribution to a further project aimed at developing reusable launch vehicles

SEGMENT HIGHLIGHTS

DIGITAL

- Next milestone in MeerKAT expansion project (MeerKAT+) achieved
 - First of at least 14 new high-performance antennas delivered in February 2024
 - OHB Digital Connect now focusses on serial production of the remaining antennas
- OHB selected to coordinate Baltic GTIF
 - Pilot project aimed at combining Earth observation data and modern analysis and cloud-computing technologies
 - Tool to meet information needs of decision-makers and supporting the European Union's net-zero target
 - Emphasis on scalability and adaptability to enable the solutions developed to be used in other countries and regions



DEVELOPMENT OF ORDER BACKLOG



IN EUR MILLION



THE GROUP IN BRIEF



FINANCIAL FIGURES IN EUR 000

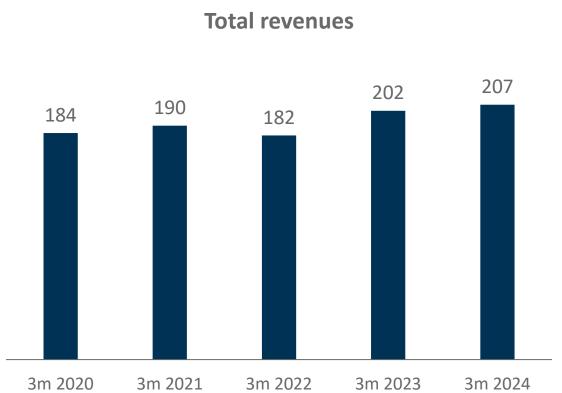
	3m 2024	3m 2023	Change in %
Order backlog (March 31)	1,724,568	1,763,995	-2
Total revenues	206,725	202,350	+2
EBITDA	19,342	21,542	-10
EBIT	10,230	12,542	-18
Net profit after minorities	7,077	9,334	-24
EPS (EUR)	0.25	0.41	-39

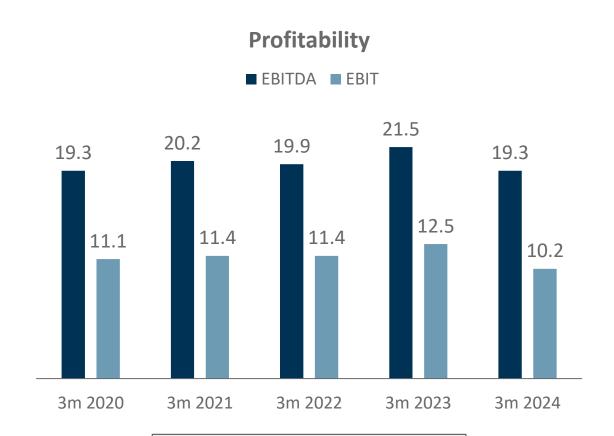
DEVELOPMENT OF FINANCIAL KEY FIGURES FOR THE GROUP



IN EUR MILLION







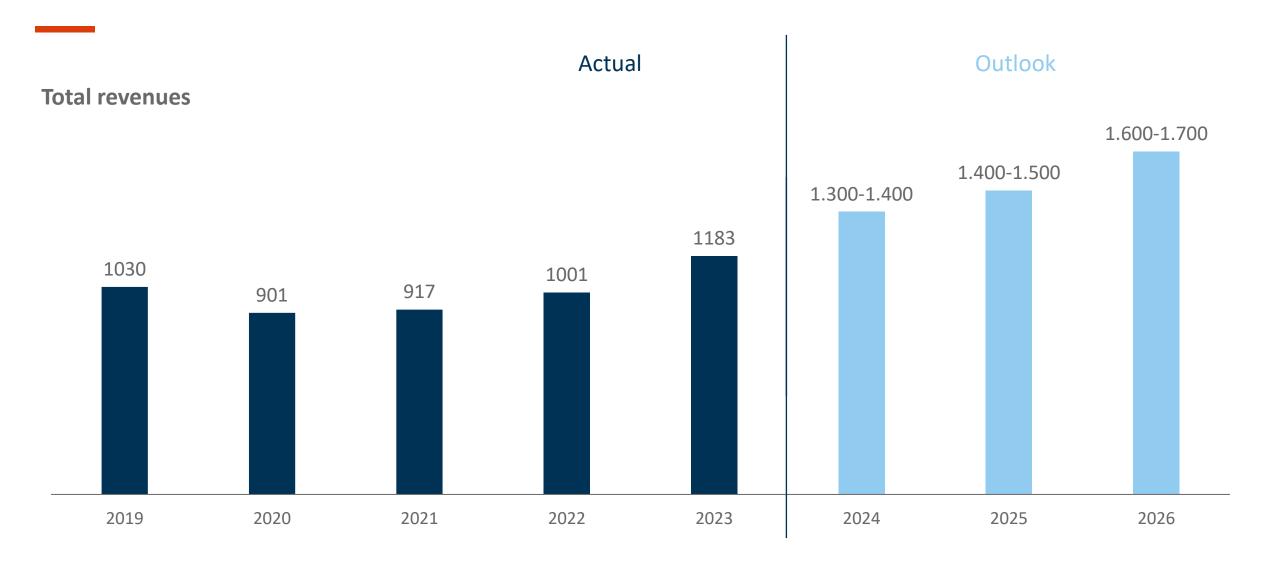
3m 2024

EBIT margin: 4.9 % (3m 2023: 6.2 %)

FINANCIAL OUTLOOK 2024-2026



IN EUR MILLION



FINANCIAL OUTLOOK 2024-2026



MARGIN DEVELOPMENT | ADJUSTED VALUES FOR OUTLOOK



FINANCIAL CALENDAR 2024



May 8, 2024	3-Month report/Analyst conference
June 26, 2024	Annual General Meeting
August 8, 2024	6-Month report/Analyst conference
November 12, 2024	9-Month report/Analyst conference



Q&A



THANK YOU!

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